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Independent Auditor's Report

To the Directors of New Tribes Mission of Canada:

I have audited the accompanying financial statements of New Tribes Mission of Canada, which comprise the statement of financial position as at December 31, 2016, and the statements of revenue, expenditure and surplus, and changes in net assets for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted the audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Basis for Qualified Opinion

In common with many non-profit organizations, New Tribes Missions of Canada derives revenue from the general public in the form of gifts, donations and contributions, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, my verification of these revenues was limited to the amounts recorded in the records of the organization and I was not able to determine whether any adjustments might be necessary to revenue, excess of expenditure over revenue, assets and surplus.

NEW TRIBES MISSION OF CANADA
DURHAM, ONTARIO
FINANCIAL STATEMENTS
DECEMBER 31, 2016

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NEW TRIBES MISSION OF CANADA
STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2016

	2016	2015
Assets		
Current		
Cash and bank	\$ 649,605	\$ 689,528
Marketable securities	825,867	550,027
Receivables	36,996	35,102
Inventory	<u>7,188</u>	<u>7,899</u>
	1,519,656	1,282,556
Investment in restricted assets (Note 3)	35,066	20,743
Capital assets (Note 4)	<u>1,306,740</u>	<u>1,421,059</u>
	<u>\$2,861,462</u>	<u>\$2,724,358</u>
Liabilities		
Current		
Payables and accruals	\$ 189,481	\$ 151,961
Due to missionaries	<u>1,058,679</u>	<u>867,805</u>
	<u>1,248,160</u>	<u>1,019,767</u>
Net assets		
Invested in capital assets	1,306,740	1,421,059
Invested in restricted assets	35,066	20,743
Unrestricted net assets	<u>271,496</u>	<u>262,789</u>
	<u>1,613,302</u>	<u>1,704,591</u>
	<u>\$2,861,462</u>	<u>\$2,724,358</u>

ON BEHALF OF THE BOARD:



Director



Director

NEW TRIBES MISSION OF CANADA
STATEMENT OF REVENUE, EXPENDITURE AND SURPLUS
FOR THE YEAR ENDING DECEMBER 31, 2016

	2016	2015
Revenue:		
Public Contributions:		
Donations for ministry	\$ 7,271,142	\$ 6,940,727
Donations for projects	430,799	451,099
Bequests	<u>0</u>	<u>1,000</u>
	<u>7,701,941</u>	<u>7,392,826</u>
Other Revenues:		
Campus apartment rentals	178,247	152,396
Student rentals and fees	7,547	8,223
Investment income	10,562	10,139
Bookstore	16,259	15,030
Other income	46,500	48,788
Foreign exchange gain/<loss>	5,501	(31,237)
Gain on sale of capital assets	<u>0</u>	<u>57,602</u>
	<u>264,616</u>	<u>260,941</u>
	<u>7,966,557</u>	<u>7,653,767</u>
Expenses		
Missionary field programs	5,685,159	5,267,325
Candidate training programs	442,607	460,276
Recruiting programs	363,586	338,023
Retirement programs	99,497	174,651
Communications	145,568	135,934
Member care	<u>260,128</u>	<u>285,445</u>
	6,996,545	6,661,654
Administration and management	<u>1,075,624</u>	<u>1,001,679</u>
	<u>8,072,169</u>	<u>7,663,333</u>
Deficiency of revenue over expenses	(105,612)	(9,566)
Net change in restricted assets	14,323	(7,248)
Surplus , beginning of year	<u>1,704,591</u>	<u>1,721,405</u>
Surplus, end of year	<u>\$ 1,613,302</u>	<u>\$ 1,704,591</u>

NEW TRIBES MISSION OF CANADA
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDING DECEMBER 31, 2016

	2016	2015
Operating activities		
Deficiency of revenue over expenditure	\$ (105,612)	\$ (9,566)
Gain on disposal of capital assets	0	(57,602)
Items not requiring a current outlay of cash:		
Depreciation and amortization	122,244	123,683
Change in non-cash working capital items:		
Marketable securities	(275,840)	(18,129)
Receivables	(1,895)	2,065
Inventory	711	(1,472)
Payables and accruals	37,520	8,633
Due to missionaries	<u>190,874</u>	<u>99,447</u>
	<u>(31,998)</u>	<u>147,059</u>
Investing activities		
Proceeds from the sale of capital assets	0	63,500
Purchase of capital assets	<u>(7,925)</u>	<u>(27,695)</u>
	<u>(7,925)</u>	<u>35,805</u>
Financing activities		
Change in investment in restricted assets	(14,323)	(7,248)
Change in restricted net assets	<u>14,323</u>	<u>7,353</u>
	<u>0</u>	<u>105</u>
Increase / (decrease) in cash for year	(39,923)	182,969
Cash and bank, beginning of year	<u>689,528</u>	<u>506,559</u>
Cash and bank, end of year	<u>\$ 649,605</u>	<u>\$ 689,528</u>

NEW TRIBES MISSION OF CANADA
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

1. Nature of operations

The organization is an international faith mission, whose purpose is to take the Gospel of the Lord Jesus Christ to all areas of the world; to publish and distribute Christian literature; and to train Christian workers for service. The organization is incorporated under the laws of the Province of Ontario as a non-profit corporation, is a registered charity under the Income Tax Act, and is exempt from income tax.

2. Accounting policies

a) Marketable securities

Marketable securities and restricted net assets consist of cash and guaranteed investment certificates, and are recorded at fair market value. Investment income is recorded when received.

b) Inventory

The inventory represents books, videos, clothing and presentation materials for the organization's bookstore. Inventory is recorded at the lower of cost and net realizable value.

c) Capital assets

Capital assets are recorded at cost. Depreciation is recorded using the declining balance method at the rates indicated in Note 4.

d) Revenue

Revenue from public contributions is recorded when received. Other revenue is recorded using the accrual method. Accounts in foreign currencies have been translated into Canadian dollars at the year-end exchange rate and any resulting foreign exchange gains and losses are included in the determination of earnings.

e) Use of estimates

Certain amounts recognized in the financial statements, in conformity with Canadian generally accepted accounting principles, require management to make estimates and assumptions that affect the amounts reported in financial statements. By nature, these estimates are subject to measurement uncertainty and as a result, actual results could differ.

f) Endowment/Legacy donations and restricted assets

Endowment/Legacy donations are recognized as revenue when received and the corresponding future payroll expense is also accrued at this time. Investment income on these funds is handled in the same manner. Endowment/Legacy funds are classified as restricted assets.

NEW TRIBES MISSION OF CANADA
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016

3. Investments in restricted assets

Investments in restricted assets consist of donated funds received by the organization. These funds are invested, with annual payments of investment income and a portion of capital to missionaries designated by the donor. The payments will continue until the funds are depleted or until the missionaries retire. Any funds remaining at that time, will cede to the organization, or be returned to the donor in accordance with the terms of the donor agreement.

4. Capital assets

	Rate	Cost	2016		2015
			Accumulated Depreciation	Net Book Value	Net Book Value
Land	-	65,449	0	65,449	65,449
Buildings	4%	2,226,800	1,015,758	1,211,042	1,300,114
Portable buildings	10%	23,555	21,200	2,355	4,711
Computer equipment	25%	48,109	41,143	6,966	12,077
Vehicles	10%	168,481	167,488	993	3,970
Other equipment	10-30%	200,304	180,369	19,935	34,738
		<u>\$ 2,732,698</u>	<u>\$1,425,958</u>	<u>\$1,306,740</u>	<u>\$1,421,059</u>

Depreciation expense for the year totalled \$122,244, and was applicable to the following departments: Administration - \$120,477, Communications - \$926, Training - \$841.

5. Financial instruments

Financial instruments of the organization consist mainly of cash, receivables, marketable securities, inventory, payable and accruals and due to missionaries. The carrying values of these financial assets and financial liabilities approximate their fair values.

6. Comparative financial statements

The 2015 comparative financial statements have been reclassified to conform with the presentation adopted in the current year.

Qualified Opinion

In my opinion, except for the effect of adjustments, if any, which I may have determined to be necessary had I been able to satisfy myself concerning the completeness of the donation revenue referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of New Tribes Mission of Canada as at December 31, 2016, and the results of its operations and changes in net assets for the year then ended in accordance with Canadian accounting standards for non-profit organizations.

Truro, Nova Scotia
June 2, 2017



Chartered Accountant